



*Association Européenne des Institutions Paritaires*

European Association of Paritarian Institutions

# DORA public consultation on the second batch of policy products

## **AEIP input to ESAs joint consultation**

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European Association of Paritarian Institutions (AEIP)

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## 1. Input to draft Regulatory Technical Standards on the harmonisation of conditions enabling the conduct of the oversight activities under Article 41(1) points (a), (b) and (d) of Regulation (EU) 2022/2554

**Question 1:** Do you agree with the content of information to be provided by ICT third party providers in the application for a voluntary request to be designated as critical? Please, provide comments on information to be added or removed including the rationale (Article 1)

**(No)**

We express concern about the administrative burden imposed to meet all the requirements, particularly for small and medium-sized financial entities involved with critical ICT third-party providers. This pertains to the information requested in Articles 1, 3, 6, and 7.

In line with this, we suggest that the content of the information provided by the ICT third-party provider aligns completely with the financial entities' register of information. This alignment would obviate the need for financial entities to request additional information.

Establishing and maintaining the register of information will be an exceedingly time-consuming task. Therefore, efforts should be made to minimize the administrative burden on financial entities. One approach to achieving this is for the ESAs to share the information they have received from the CTPPs with the financial entities. Consequently, financial entities would only need to collect information related to "regular" ICT third-party providers and not the CTPPs.

**Question 2:** Is the process to assess the completeness of opt-in application clear and understandable? (Article 2)

**(No)**

We question why an ICT third-party provider would willingly seek designation as a CTPP, given the substantial regulatory burden that accompanies such designation.

It remains unclear what the implications would be if a third-party provider is designated as a critical third-party provider. Would this designation be made public through a whitelist or another mechanism?

**Question 3:** Is the list of information to be provided by critical ICT third-party service providers to the Lead Overseer that is necessary to carry out its duties clear and complete? Please, provide comments on information to be added or removed including the rationale (Article 3)

**(Yes)**

**Question 4:** Do you agree with the content of Article 4 on remediation plan and progress reports?

**Question 5:** Is the article on the structure and format of information provided by the critical ICT third-party service provider appropriate and structured? (Article 5)

**(Yes)**

**Question 6:** Is the information to be provided by the critical ICT third-party service provider to the Lead Overseer complete, appropriate and structured? (Article 6 and Annex I)

**(Yes)**

**Question 7:** Is Article 7 on competent authorities' assessment of the risks addressed in the recommendations of the Lead Overseer clear?

**(No)**

According to Article 7 (2) a, the CAs must take into consideration "*the remediation measures implemented by financial entities to mitigate risks*" connected to using a CTPP. However, the process by which financial entities should communicate information to the Cas remains unclear. Furthermore, the expected administrative costs for financial entities to fulfil this requirement have not been specified. A comprehensive impact assessment would be greatly appreciated.

Furthermore, according to Article 7 (4), "*CAs shall request to financial entities any information necessary to carry out the assessment specified in paragraph 1*" of the Article. We believe it is inappropriate to impose administrative burdens on a financial entity regarding oversight activities that do not directly concern the financial entity itself.

**Question 8:** Do you agree with the impact assessment and the main conclusions stemming from it?

**(Yes)**

We agree with the ESA's assessment that the draft RTS will necessitate additional compliance efforts from financial entities, as they will need to invest in new systems and processes to ensure compliance with the requirements outlined in the RTS. Additionally, implementing the RTS will impose further administrative burdens on financial entities.

However, the impact assessment lacks transparency regarding the extent of these administrative burdens. For example, it is unclear what the remediation measures implemented by financial entities entail.

## 2. Input to draft joint guidelines on the oversight cooperation and information exchange between the ESAs and the competent authorities under Article 32(7) of Regulation (EU) 2022/2554

**Question 1:** For each guideline, do you consider the Guideline to be clear, concise and comprehensible? If your answer is no, please refer to the specific point(s) of the guideline which is/are not sufficiently clear, concise or comprehensible.

**(No)**

It would be appreciated if guideline 13 could include an in-depth description of the measures that the competent authorities (CAs) can impose on the financial entity (FE) under Article 42 (Follow-up by competent authorities) and Article 50 (Administrative penalties and remedial measures) in the Level 1 text as well as provide scenarios for the measures. The current wording is ambiguous and thus makes it difficult for the FEs to navigate with the use of critical third-party providers (CTPPs) as third-party providers.

Furthermore, we would invite ESAs to clarify the term “*other additional information as deemed useful*” in guideline 9 as it lacks precision and may leave considerable room for interpretation.

**Question 2:** Taking into account the specific scope of these Guidelines, do you consider that these Guidelines cover all the instances where cooperation and information exchange between CAs and the LO is necessary? If your answer is no, please propose additional areas that should be covered.

**Question 3:** Do you consider that the implementation of these Guidelines will contribute to adequate cooperation and information exchange between the ESAs and CAs in the conduct of oversight activities? If your answer is no, please propose an alternative approach how this could be achieved.

**(Yes)**

Nevertheless, the guidelines solely focus on the information that competent authorities (CAs) must furnish to the lead overseer (LO). It is equally crucial to guarantee that financial entities remain consistently apprised of any findings and conclusions.

By doing so, financial entities can incorporate this information into forthcoming outsourcing arrangements and processes, thereby ensuring ongoing compliance. It is essential to bear in mind that one of the objectives of Article 30 in the level 1 text is to strike a balance in negotiation power between financial entities and third-party providers.

**Question 4:** What are your main expectations regarding the impact on financial entities and CTPPs of the application of these Guidelines?

In general, assessing the potential impact of these guidelines on FEs and CTPPs is challenging. Therefore, it would be beneficial if the ESAs could offer a more detailed explanation of the lead overseer mandate, particularly regarding its authority to compel a financial entity to terminate a contract with a CTPP if such action could jeopardize financial stability.

Additionally, have the ESAs explored a scenario in which certain TPPs or CTPPs opt not to offer their services to FEs in the EU due to the extensive requirements?

### 3. Input to Draft Regulatory Technical Standards on the content of the notification and reports for major incidents and significant cyber threats and determining the time limits for reporting major incidents and Draft Implementing Technical Standards on the standard forms, templates and procedures for financial entities to report a major incident and to notify a significant cyber threat

**Question 1:** Do you agree with the proposed timelines for reporting of major incidents? If not, please provide your reasoning and suggested changes.

**(No)**

We welcome the EU's commitment to establishing a digital operational resilience framework for the financial sector and recognize the importance of safeguarding digital infrastructures from cyber threats.

We note that no proportionality is given with regards to timelines for reporting. That does no justice to the size or risk of different types of financial entities. We urge ESAs to explore the idea of different timelines depending on the type of financial entity, to better capture the specificities of the different types of financial entities such as IORPs which are not operating on a 24-hour a-day and 7 days a week basis like in the payment sector but rather on a monthly cycle. Level 1 of DORA (article 20, (a) iii) outlines: *“take into account the size and the overall risk profile of the financial entity, and the nature, scale and complexity of its services, activities and operations, and in particular, with a view to ensuring that, for the purposes of this paragraph, point (a), point (ii), different time limits may reflect, as appropriate, specificities of financial sectors, without prejudice to maintaining a consistent approach to ICT-related incident reporting pursuant to this Regulation and to Directive (EU) 2022/2555”*.

Moreover, we acknowledge the imperative to address major incidents, but we seek clarity on whether it is feasible for national competent authorities to intervene in such cases and if this justifies the short timeline for the initial notification.

The proposed time limit for the initial notification is not suitable considering the following points:

**1)** The very complex architecture of the criteria to classify an incident as major, which requires obtaining a lot of information from a lot of different sources within the entity, in several Member States and the media. Despite some simplifications brought in the final report sent to the Commission on 17 January 2024, the classification of major incidents remains time-consuming.

**2)** Timeline is too challenging for situations where an incident relates to multiple financial entities, as each party will need to gather information from the financial entity or third party at which the incident was initiated. This may strain (answering, replying, and discussing) the crisis response for the incident and may result in reporting delays. The team, usually accountable for the classification and the reporting itself does not work 24/7. This organizational issue will be even greater for SMEs.

**4)** The pension sector is different from payment services. Indeed, the 4-hour timeline is aligned with PSD2 but does not fit with the pension and insurance sector. Thus, the pension sector does not have functions that are critical on a 4-hour basis or even on a 24-hour basis. In this regard, it must be stressed that as indicated above, that level 1 of DORA encourages the ESAs to provide different timeframes for different sectors.

To expand on our argument, we propose mirroring the 72-hour deadline outlined in the GDPR legislation to ensure consistency across regulations. In this scenario, financial entities would be required to submit the initial notification no later than 72 hours from the detection of the incident.

Regarding the timelines for intermediate reports, we share concerns about their feasibility. Given the substantial volume of information that financial entities are required to provide to the authorities, the proposed 72-hour deadline for submitting intermediate reports is overly restrictive. Therefore, either the scope of data required by authorities must be narrowed, or the deadline needs to be extended.

We are concerned that timelines are too short for situations where an incident relates to multiple financial entities. The organization where the incident originates will be overwhelmed by requests from financial entities that all take their own approach and information requirements, creating disproportionate administration costs. Uniform reporting and extended deadlines are needed in such cases.

The deadline for initial notification could also be extended in cases where the incident originates with a (sub-)contractor. Timelines are too short to request and process data from third parties. The amount of data that needs to be provided must be limited and deadlines extended. The third party or sub-contractor could be allowed to report to the supervisor directly on behalf of the financial entity. Financial entities should be able to rely on those reports to some reasonable extent.

As to Article 6(2), we would like to point out that wording “within one hour following regular starting time of the next working day” is impractical since IORPs have no uniform working time schedules. We suggest replacing it with “by noon local time for the reporting entity”.

Finally, there exists a counterproductive incentive to postpone categorizing an incident as major. As per the requirement, the initial report must be submitted within 4 hours post-classification and within 24 hours from the detection of the incident. Consequently, financial entities might opt to designate the incident as major only after 20 hours to maximize the available time for the initial notification. Hence, it may be advisable to eliminate the reference to a specific number of hours following classification as major.]

**Question 2:** Do you agree with the data fields proposed in the draft RTS and the Annex to the ITS for inclusion in the initial notification for major incidents under DORA? If not, please provide your reasoning and suggested changes.

**(No)**

[The drafting of ESAs should align with the EC’s commitment to streamline reporting requirements, in accordance with the political objective of reducing them by 25%, as articulated by EC President Ursula von der Leyen during her State of the Union speech on September 13, 2023. A minimalistic approach is preferred for the initial notification to focus attention to incident resolution and avoid supervisors from being overwhelmed.

The proposed number of data fields outlined in the draft RTS would impose a significant burden on financial entities, particularly on IORPs, which are often small-sized organizations with limited human resources. While the ESAs indicate that having less than half of mandatory data fields on the total of data fields gives flexibility for financial entities, we believe that this does not take into consideration the specificities of IORPs which are often not-for-profit organisations, embedded in social and national contexts.

Therefore, we encourage ESAs to reduce the number of proposed data fields in the DORA incident reporting template. The large amount of data fields will mean that financial entities will rush to obtain information from various departments, without time to assess this information, which would not lead to a consistent approach to the reporting. It will be also difficult for NCAs to assess the reporting being

produced. Furthermore, some of the requested information is already within the knowledge of the NCAs, such as the organization's name, its Legal entity identifier, and the contact persons.

The number of questions for an initial notification is extensive and may negatively impact the timeline of notification.

Questions 2.9 and 2.10 lack precision and may not elicit accurate factual information. It would be prudent to provide more specific details in these questions. Financial entities may not possess comprehensive insight into the direct impacts of incidents on other financial entities and third-party providers, and vice versa.

The question regarding recurring incidents (2.11-13) may likely be more appropriate for the intermediate report as this information may not be available within the first four hours and requires analysis and input from IT staff mitigating the Incident. Hence, unless it's clear that an incident is recurrent, it's counterproductive to dedicate time to assess its recurrence during the initial or intermediate phases of incident response. Therefore, we suggest making data field 2.12 mandatory only for the final report.

Question 2.15 will not result in relevant information without detailed knowledge of how the business continuity plan in question is structured. Therefore, we suggest removing this question. Lastly, question 2.16 asks for 'Other information'. This can be anything and may result in discussions at the financial entities, and perhaps spending resources to provide this information that could be better spent in resolving the incident. Instead, we find it more appropriate for the supervisor to request more specific additional information later in the process.

Additionally, it would be preferable to report the information through an online platform. The method of reporting is not specified in the current draft RTS.

Given the 24-hour deadline for submitting the initial notification from the time of incident detection, it is unrealistic to expect financial entities to conduct a thorough analysis to determine whether the thresholds for the criteria that can trigger a major incident have been met (cf. data field 2.4).]

**Question 3:** Do you agree with the data fields proposed in the draft RTS and the Annex to the ITS for inclusion in the intermediate report for major incidents under DORA? If not, please provide your reasoning and suggested changes.

**(No)**

As indicated earlier, ESAs drafting should be consistent with EC willingness to streamline reporting requirements in line with the political goal of reducing them by 25%, as outlined by the EC president, Ursula von der Leyen during her State of the Union speech on 13 September 2023.

In addition to our response to question 2, we urge the ESAs to reduce the number of proposed data fields in the intermediate report. Given the intricate nature of the classification criteria for designating an ICT incident as major, it would be challenging for financial entities like IORPs to gather information from various sources within the organization. We question the value added to report information within such a short timeframe. We believe that the required information may not offer significant added value in the spirit of this process.

Additionally, and perhaps more significantly, gathering the information for the intermediate report can take a lot of capacity and resources. It may be considered that major incidents are very irregular and the ways to gather and assess the needed information are not a standard procedure for the financial entity. This may result in significant effort and use of resources to assess (under time

constraints) ways to gather and report, resulting in a larger than-needed resource claim and cost to resolve the incident. This may mean that these activities are included in the Business Continuity Plan, without direct impact on resolving the incident at hand. We suggest considering the need for this information considering the purpose of the process.

For example, Article 4 (b) “Date and time of occurrence of the incident” of the draft RTS is concerning. Thus, the occurrence of an incident might require forensic analysis, and therefore it may not be identified before the intermediate report is required to be submitted. Therefore, we would propose to move Article 4 (b) to the final reports section (article 5). Data fields asking for descriptions (3.21, 3.23 and 3.37) are suggestive and may not result in objectively measurable information. Such reporting should be avoided.

In continuation hereof, the ESAs should thoroughly review each individual data field to assess whether the requested data is absolutely essential for the authorities to fulfil their duties.

Finally, there is also an inconsistency when it comes to the voluntary notification of significant cyber threats, ESAs note that *“in order to encourage the reporting of such threats, the reporting template should not pose any burden to FEs to prepare and submit to CAs”* (page 12, point 25), but, this logic is not consistently applied to the mandatory reports. We strongly urge the ESAs to adopt a similar approach to mandatory reporting, ensuring a more streamlined implementation of the draft RTS.

**Question 4:** Do you agree with the data fields proposed in the draft RTS and the Annex to the ITS for inclusion in the final report for major incidents under DORA? If not, please provide your reasoning and suggested changes.

**(No)**

While the information requested in the final report seems more acceptable, given the reporting timeframe, we would encourage ESAs to assess those data fields against the background of the data fields required under the whole DORA incident reporting template which is likely to overwhelm national competent authorities. A review of the cost-benefit analysis for the data fields could lead ESAs to keep those strictly necessary to carry out the tasks conferred on ESAs.

Analyzing the cost and loss breakdown in data fields 4.14 to 4.25 will be notably laborious and time-intensive. Certain expenses, such as those associated with customer redress and compensation (4.19) and fees resulting from non-compliance with contractual obligations (4.18), may not accumulate within a month, making the data unavailable.

As major incidents are likely infrequent, the reporting of staff cost (4.17) needs to be implemented ad hoc when an incident occurs. Reporting is only mandatory ‘when applicable’, though in practice there will always be staff costs involved. Instead, reporting on staff costs should be voluntary.

Resolution of an incident is likely considered a ‘run’ activity that requires no separate recording of hours spent. This may lead to frustration among staff about adhering to such an ad hoc procedure with no direct impact on the resolution of the incident. It may also be considered that it is resource-intensive to organize during a period of crisis. This may result in another addition to the Business Continuity Plan with no direct impact on restoring a critical process or system and potentially claiming resources needed to resolve the incident. The necessity of this information should be reconsidered considering the purpose of the incident resolution process. We recommend allocating more space for providing estimates and reporting in less detail to minimize the required overhead for this process.



**Question 5:** Do you agree with the data fields proposed in the RTS and the Annex to the draft ITS for inclusion in the notification for significant cyber threats under DORA? If not, please provide your reasoning and suggested changes.

**(Yes)**

We agree with the proposed data fields, although we would like to suggest changing the classification of some fields from "mandatory" to "optional." Reporting threats as early as possible is crucial, and the time required to report a threat may be affected by the number of mandatory data fields, possibly due to internal reporting difficulties. Our suggestion is to change the classification of data fields 10, 11, 12, and 18 from "mandatory" to "optional," and data fields 19 and 20 from "yes, if applicable" to "optional." In our opinion, even if these data fields are not reported, the report remains valuable.

Furthermore, we would highlight that Article 19(2) of Regulation (EU) 2022/2554 states that financial entities may, on a voluntary basis, notify significant cyber threats to the relevant competent authority, whereas in article 7 of the RTS it is states that *"Financial entities shall provide to competent authorities with the following information in relation to significant cyber threats with the notification in accordance with Article 19(2) of Regulation (EU) 2022/2554:"*.

Therefore, our suggestion would be to modify the wording in Article 7 of the RTS to reflect that notification for significant cyber threats is voluntary. Thus, we would propose to revise the text in Article 7 to *"Financial entities that on a voluntary basis notify significant cyber threats to the relevant competent authority, shall provide the following information in relation to significant cyber threats with the notification in accordance with Article 19(2) of Regulation (EU) 2022/2554:"*.

**Question 6:** Do you agree with the proposed reporting requirements set out in the draft ITS? If not, please provide your reasoning and suggested changes.

**(No)**

We noted that an incident at an ICT third-party service provider can lead to many reports when a lot of financial entities use the same ICT third-party service provider. This, combined with the fact that many questions in the intermediate and final report require input from the ICT third-party service provider leads us to believe a more efficient way of reporting an incident should be possible where an incident affects multiple financial entities because it is caused by the same ICT third-party.

We are aligned with the single template approach to cover the initial notification, intermediate, and final reports. The report requirements seem more like a script for how the FEs are to handle their major incident processes from the ESA's perspective rather than from the individual financial entity's perspective and consequently lack proportionality.

Furthermore, as for the language requirement, it should be highlighted that English is the default language in many financial entities. Therefore, the necessity to translate into the language of the NCA could affect the speed at which they can report incidents.

Finally, as for reporting processes and channels, we would propose to have a standardised reporting template shared between ESAs and a standardized portal or process or both to submit the reports. |

#### 4. Input to Joint Guidelines on the estimation of aggregated annual costs and losses caused by major ICT-related incidents

**Question 1:** Do you agree with paragraph 7 and 9 of the Guidelines on the assessment of gross and net costs and losses of major ICT-related incidents? If not, please provide your reasoning and alternative approach(es) you would suggest.

**(No)**

In general, we believe it is impractical to expect financial institutions to accurately estimate gross and net losses, especially for smaller entities lacking experience in such tasks. Consequently, there is a risk that the figures provided by financial entities will be highly inaccurate and thus almost unusable. Additionally, there are numerous categories of costs, and the threshold of 100,000 EUR is quickly exceeded. The approach to estimations needs to be flexible and pragmatic, because in many cases as the cost level will not be immediately clear. Rigid cost calculations will go at the expense of incident resolution in a crisis operation.

It would be helpful for the ESAs to provide strict delineations of how to determine “losses due to forgone revenues” when estimating the gross costs and losses. For example, economic projections should not have to be included.

Reporting on the costs and losses of incidents from previous fiscal years poses significant challenges for financial entities. Recovery of costs from insurance typically spans several months and may even extend across accounting years. Consequently, there exists a complex audit trail between gross and net losses to establish the correlation between compensation received and incurred costs. Moreover, issuing a final report within one month after the incident lacks conclusive certainty regarding incurred or recovered costs.

Lastly, we want to highlight that this estimation exercise is likely to be time-consuming and may detract from efforts to resolve the incident.

**Question 2:** Do you agree with paragraphs 5, 6 and 8 of the Guidelines on the specification of the one-year period, the incidents to include in the aggregation and the base of information for the estimation of the aggregated annual gross and net costs and losses of major ICT-related incidents? If not, please provide your reasoning and alternative approach(es) you would suggest.

**(No)**

Regarding paragraphs 5 and 6, setting the completed accounting year as a reference period and only accounting for those costs and losses that fall within that period creates issues. Indeed, internal financial accounting processes must be modified to meet the reporting requirement as most companies have a fiscal year from January 1 to December 31. A pragmatic approach is desirable, such as referring to the general ledger.

As for paragraph 8, we would welcome ESAs to give flexibility on how the estimation is to be reflected in the annual report.

**Question 3:** Do you agree with paragraph 10 and 11 and the annex of the Guidelines on the reporting of annual costs and losses of major ICT-related incidents? If not, please provide your reasoning and alternative approach(es) you would suggest.

**(No)**

AEIP believes it lacks proportionality for financial entities to be mandated to report both aggregated data and data for each individual major incident. There must be a balance between reporting requirements and incident resolution to prevent excessive administrative burdens on financial entities. Moreover, delivering the cost report is likely to pose significant challenges for various types of financial entities, including IORPs.

Regarding the relation between the pension fund and its service providers, it is important that service providers can report in a uniform way for all its clients. Duplication of cost reporting for each financial entity should be avoided. We note it is impossible to determine the exact 'economic impact'. This will always be an estimate. The Guidelines should reflect this fact.

We would encourage the ESAs to transform the proposed template in the annex into an online platform. This would allow financial entities to report estimates and access previous reports conveniently. Additionally, it is not feasible to determine the exact "economic impact"; it will always be an estimate.

## 5. Input to Draft Regulatory Technical Standards to specify the elements which a financial entity needs to determine and assess when subcontracting ICT services supporting critical or important functions as mandated by Article 30(5) of Regulation (EU) 2022/2554

**Question 1:** Are articles 1 and 2 appropriate and sufficiently clear?

**(No)**

While recognizing the corresponding provisions in Level 1, we urge the ESAs to embrace a more risk-based monitoring approach in the draft RTS. This strategy would enhance practicality for both financial entities and supervisors, as it would allow for a less rigid interpretation of Level 1 requirements. Otherwise, the draft RTS could impose an undue burden on financial entities, compelling them to meticulously oversee and manage the subcontracting chain, especially concerning critical or important functions. For further details on this matter, please see our response to question 6.

Additionally, the language used in Article 1 is ambiguous, leading to uncertainty regarding whether the elements specified in Article 1 must be expressly documented within the contractual arrangement (and if so, the level of detail required) or simply "taken into account" as the current wording implies, suggesting they are general principles.

It is also not clear whether financial entities are to assess the whole chain of subcontractors based on the elements listed in Article 1(a-i). It is unacceptable to expect from financial entities to evaluate the entire chain of subcontractors. It becomes evident that the administrative burden imposed on financial entities is disproportionate to the enhancement of digital operational resilience within the financial sector. In the impact assessment, ESAs indicate that *'it is therefore important to further specify a non-exhaustive list of criteria or elements of risks that can be considered by financial entities and help them in the implementation of the requirements envisaged by the RTS'*. We also believe this is very important. When reading this consideration, Article 1 should be read as a non-exhaustive list, without minimum requirements. If this is not the case, it should be indicated in the article. We suggest clarifying this.

Furthermore, more clarification is needed regarding the wording of Article 1 (f), Article 1 (g), and Article 1 (h). The current wording leaves room for different interpretations as to whether these paragraphs exclusively concern risks associated with subcontracted services (such as potential disruptions caused by subcontractors or the necessity to transition to alternate subcontractors) or if they cover the full spectrum of risks associated with the entire ICT arrangement as a whole. We emphasize that it is disproportionate to assess risks at the subcontractor level for the whole subcontracting chain, and only assessing risk at the ICT services level is feasible.

If financial entities are expected to individually assess transferability, disruption risk, and reintegration risk for each subcontractor, especially in the context of standard cloud services, this requirement becomes excessive. Conducting such detailed risk assessments at the subcontractor level is not feasible for financial entities due to the complex and multi-layered nature of these services. A more practical approach would involve assessing these risks at the overall ICT service level rather than at the granular level of individual subcontractors.

Moreover, determining the location of data processing and storage, as outlined in Article 1(d), could be particularly complex in cloud-based environments with distributed data centers. Therefore, it is essential to clarify how this determination should be made specifically for cloud-based environments.

However, we agree that the parent undertaking should bear the responsibility for furnishing consolidated or sub-consolidated financial statements for the group when the regulation is applicable on either a sub-consolidated or consolidated basis.

**Question 2:** Is article 3 appropriate and sufficiently clear?

**(No)**

Overall, we have concerns regarding Article 3. We believe that the requirements outlined in Article 3(1) are overly extensive to be applied to all financial entities, regardless of their size and risk profile, and are not aligned with the proportionality principle outlined in Article 4 of the Level 1 text.

Furthermore, we contend that subcontracting risk assessments should primarily focus on major subcontractors, such as hosting service providers, rather than extending them indiscriminately to all subcontractors. Many subcontractors perform relatively minor functions (e.g., providing analytics or SMS services). Imposing the same rigorous risk assessment criteria on these minor functions as on major subcontractors would not only be disproportionate but also impractical.

In practical terms, certain provisions such as step-in rights are not feasible in the context of cloud services. For example, neither a financial entity nor the primary ICT service provider running on a third-party cloud can realistically assume control over the operations of such hosting service provider, such as taking over a segment of Microsoft Azure's data centers to run applications independently. This highlights the necessity for making such provisions optional and applicable only in scenarios where they are realistically executable.

By differentiating subcontractors according to the significance and impact of their services, risk assessments can be customized more effectively. This approach not only aligns with the principle of proportionality but also ensures that the assessments are manageable and relevant for financial entities, especially when engaging with standard cloud services. Such a differentiated approach would facilitate a more efficient allocation of resources and attention towards those subcontractors that pose a more substantial risk to the financial entity's operations, thereby enhancing the overall effectiveness of the risk management framework.

In addition to the above, further guidance on how to comply with Article 3 is necessary. For example, in Article 3 (1) c, it is stated that it must be assessed *“that relevant clauses of contractual arrangements between a financial entity and an ICT third-party service provider are replicated as appropriate in the subcontracting arrangements”*. It is unclear though what measures are necessary to adhere to this requirement. Should the financial entity seek copies of all subcontracting arrangements? Or is it only required that the ICT third-party service provider is contractually obligated to replicate relevant clauses in the subcontracting agreements, would this be sufficient?

Other elements, such as Article 3(1)(d), are nearly impossible to document. Should the financial entity request an organization chart from an ICT third-party service provider with potentially numerous employees in each department and team, as well as the resumes from each team's manager, etc.? Please consider whether this approach is suitable to achieve the intended purpose.

Regarding Article 3(1)(a), it is unclear whether financial entities are required to mandate the setting out of requirements regarding operational reporting and testing directly to the subcontractor. A more suitable approach would be to specify these requirements regarding the oversight of subcontractors by the ICT service providers in the contract between the financial entity and the service provider.

Concerning Article 3(1)(c), are the financial entities obligated to control agreements between ICT providers and their subcontractors? The issue is that the financial entity may not be fully aware of the contractual arrangements between the ICT third-party service provider and its subcontractor.

The article does not consider the current situation where different services are already subcontracted by ICT third-party service providers. The risk assessments performed by the financial entity at the moment of subcontracting are probably not fully compliant with the new requirements imposed by Article 3. We believe it is not realistic to have implemented this article for the current situation by January 17th 2025, especially when the final version of this RTS is expected after July 2024. We suggest a transition period for implementation with regard to current subcontracted services, e.g. a year after final publication of this RTS.

**Question 3:** Is article 4 appropriate and sufficiently clear?

**(No)**

This article could significantly impact the contractual liability of ICT service providers. It might weaken the responsibilities of the provider, as the financial entity would need to establish the connection between the provider and the subcontractor (monitoring, audit rights, etc.).

Furthermore, the list of requirements for written contractual agreements with ICT service providers that utilize subcontractors is overly granular. Therefore, it is unrealistic to expect that larger ICT service providers would agree to a contract containing all the outlined requirements. Additionally, we believe that contractual requirements should only apply to major subcontractors, rather than all subcontractors.

We also want to highlight that the requested specifications do not facilitate an effective and efficient business process for subcontracting, particularly in multi-client situations where multiple financial entities are outsourcing to a single ICT third-party provider, as is the case in the Netherlands' pension funds industry. Specifically, Article 4, g) and h) require unique, individual responses per financial entity, resulting in customization in the contractual agreements between the ICT third-party service provider and subcontractor.

Moreover, it's crucial to acknowledge the impracticality of integrating subcontractor-specific service levels and business continuity plans into contracts with the primary ICT service provider. Financial entities typically do not have access to such detailed technical information regarding every component of the service being provided. Given that the primary ICT service provider retains overall responsibility for the delivery of the ICT service, requiring financial entities to manage these specifics at the subcontractor level is not only unfeasible but also diverts attention from more critical oversight responsibilities. Instead, the focus should be on ensuring that the primary ICT service provider upholds high-security standards of service and business continuity, which, by extension, would encompass the performance of their major subcontractor.

Furthermore, while it is reasonable for financial entities to identify which ICT service providers support critical or important functions, in many instances, it may be close to impossible to predict which of those are eligible for subcontracting and under what conditions. This determination should be made on a case-by-case basis and not regulated in an RTS.

In addition, we find it unreasonable that financial entities are required to directly monitor services with the financial entities' CTPP/TPP subcontractors – and their sub-contractors (etc.) – without involving the contracted CTPP/TPP. This responsibility should be expected to be carried out through the contracted CTPP/TPP; otherwise, we consider it disproportionate.

Also, it should be clarified what is meant by “ownership of data” in Article 4 (d).

Furthermore, we ask more clarification with regard to the latter part of the sentence ‘which of those are eligible for subcontracting and under which conditions’. To leave the interpretation of ‘under which conditions’ to the financial entity leaves room for different interpretations from a written consent (which should be sufficient) to very stringent clauses (which is not desirable as this imposes even more administrative burdens on the financial entity and ICT service provider).

Finally, we would kindly ask ESAs to elaborate on whether Article 4 (f) entails that ICT third-party service providers cannot declare *force majeure* when the subcontractor cannot meet its service levels or any other contractual obligations when the ICT third-party service provider cannot substitute the sub-contractor with another sub-contractor immediately?

**Question 4:** Is article 5 appropriate and sufficiently clear?

**(No)**

Overall, for a financial entity, it would be very challenging to gather information on subcontractors beyond rank 2. The ICT services provider typically possesses a better understanding of this information and could therefore provide it to the financial entity. There are disparities in information between the financial entity and ICT services providers concerning the ICT subcontracting chain because the financial entity lacks access to certain information that the provider possesses.

Beside the administrative burden, this article has considerable cost implications. Also, practical implications are not considered in this article, e.g. the fact that a financial entity does not have access to certain information as it is the indirect client and the confidentiality between service-provider and subcontractor (and subcontractors thereof). The aim of article 5 can also be achieved by different interpretations, such as stringent monitoring of primary ICT service providers by the financial entities (including oversight of the ICT service provider related to outsourced services) or imposing these requirements specifically to the ICT service provider instead of the financial entity.

As for Article 5 (2), it is not realistic to expect that a large ICT service provider such as Microsoft will provide the financial entities with the contractual documentation between them and their subcontractors. Thus, the requirement should be applied directly to the ICT service providers supporting a critical or important function, making it mandatory for them to make such information publicly available, instead of making it an obligation for the end customer to request the information in question.

The requirement for financial entities to monitor the entire chain of ICT subcontractors, including monitoring key performance indicators and reviewing subcontracting documentation, is highly impractical. Such a mandate would impose an excessively heavy administrative burden and incur substantial costs for financial entities. Moreover, it diverts attention and resources from more critical oversight responsibilities and managing actual risks. It's crucial to acknowledge that financial entities are already mandated to monitor their primary ICT service providers. These providers, in turn, bear the responsibility for overseeing their subcontractors and managing associated risks.

Complying with the requirement will likely prove difficult due to the confidentiality between the service provider and the subcontractor. Perhaps the aim of Article 5 can be achieved through a review of the service providers' oversight of the subcontractor.

Generally, the responsibilities outlined in this provision appear excessively burdensome and are likely to lead to significant cost implications. It also appears to be an overregulation to mandate that all

levels of the supply chain must be monitored with the same intensity. There should be flexibility to adjust control requirements based on the direct dependency on each subcontractor.

Finally, we find it inappropriate for financial entities to be required to monitor subcontracting conditions, including through the review of contractual documentation between ICT third-party service providers and subcontractors. It would be more appropriate to use key performance indicators to ensure compliance with all conditions referred to in Article 4 along the entire ICT subcontracting chain.

**Question 5:** Are articles 6 and 7 appropriate and sufficiently clear?

**(No)**

With the same reasoning as for our answer to question 3, we believe articles 6 and 7 do not fully support an effective and efficient business process for subcontracting in the case of multi-client situations where multiple financial entities are outsourcing to one ICT third-party service-provider as in the case in the Netherlands for the pension funds industry.

Furthermore, we find it difficult to determine the scope of Article 6 as the term “material changes” is unclear. Concerning cybersecurity, “material changes” can be understood in very broad terms.

We also find that the requirement for financial entities to mandate that the ICT third-party service provider only implement material changes to subcontracting arrangements after the financial entity has either approved or not objected to the changes by the end of the notice period is not realistic to implement.

Moreover, Article 6 (3) and Article 6 (4) present a significant challenge when applied to standard multi-tenant cloud services. In such situations, it becomes unfeasible for a lone customer, even if it's a financial institution, to exert control or limit the technological progress of major cloud ICT service providers like Microsoft. The expectation that a financial entity could effectively object to or require to modify changes in subcontractors within these complex cloud environments fails to consider the practical realities of how these cloud services operate and evolve, particularly in a market dominated by major ICT players who serve a diverse and extensive customer base.

In continuation of the above, we welcome the harmonization between the RTS and the EIOPA guidelines on cloud outsourcing, particularly Guideline 13, which addresses the sub-outsourcing of critical and important functions.

Regarding Article 7, it is noted that the termination right comes into effect if the ICT third-party service provider makes substantial alterations to subcontracting arrangements despite objections from the financial entity or without obtaining approval within the specified notice period. The notice period can differ for different financial entities, which may complicate coordination between ICT third party service-provider and subcontractor. The financial entity will not benefit from this situation as decisions regarding changes may be delayed or take extra time due to different notice periods. We suggest to add a more specific timeframe.

**Question 6:** Do you have any further comment you would like to share?

Overall, AEIP believes that the draft RTS imposes excessively burdensome regulatory requirements on financial entities, making it unrealistic to implement, especially in the context of ICT service providers offering standard cloud services not specifically tailored for the financial market.



The scope of this draft RTS appears to be too broad and would impose a significant burden on financial entities, particularly for IORPs. We suggest better ensuring the application of the proportionality principle. Additionally, we question the link with the ITS regarding the register of information, as this ITS only contains data regarding “material” subcontractors. The administrative burden would otherwise be disproportionate, and it is highly unlikely that financial entities will be able to obtain the required information to fulfil such risk assessment and monitoring obligations on all subcontractors.

In line with the principle of proportionality, the risk assessment should consider the size of the provider to avoid a disproportionate burden on subcontractors providing a minor service.

Moreover, it's important to highlight that typical cloud services typically engage numerous subcontractors, ranging from a minimum of five to as many as fifty at the initial level alone, without even considering the entire chain. These subcontractors differ significantly in their roles and impact. For instance, some provide critical services like hosting or data connectivity, while others offer auxiliary functionalities such as user interaction analytics.

While we acknowledge the importance of maintaining a registry and imposing obligations on subcontractors that deliver a substantial portion of the contracted ICT service, it appears disproportionate to extend identical requirements to all subcontractors.

The approach could hinder financial entities from utilising most standard cloud services, including widely used solutions such as standard CRM or call center services, as all cloud service providers won't possess the capacity (or be willing) to accommodate such stringent requirements, potentially impeding technological advancement within the finance sector.

Finally, we advocate for a regulatory approach that is more nuanced and tiered, which differentiates subcontractors according to the significance and breadth of their services to financial entities.]

## 6. Input to Draft Regulatory Technical Standards on specifying elements related to threat led penetration tests

**Question 1:** Do you agree with this cross-sectoral approach? If not, please provide detailed justifications and alternative wording as needed.

**(No)**

We would like to highlight that the systemic nature of IORPs is lower compared to other financial entities, which should lead to a more cautious approach regarding TLPT processes for IORPs.

The appropriateness of employing a cross-sectoral approach hinges on how the threat scenarios, which are obligatory for testing, are scoped.

For some financial entities, not all scenarios are relevant. For example, transaction payments are mainly relevant for banks, but for pension funds, other high-risk scenarios could be more useful in TLPT.

**Question 2:** Do you agree with this approach? If not, please provide detailed justifications and alternative wording as needed.

**(No)**

Article 2 of the RTS on TLPT allows supervisors to require certain financial entities to perform TLPT, on the basis of a number of criteria. Considering that pension policy is a national competence and the IORP II Directive prescribes minimum harmonization, IORPs vary widely between Member States. That makes it hard to specify EU criteria for IOPRs on the application of TLPT. National TLPT authorities seem better placed to us to determine whether IORPs and their service providers have to perform TLPT. We think there should be stronger proportionality considerations in Article 2(3) as well as Section II of the RTS. We note that IORPs, being at the end of the financial service value chain, carry a very low degree of systemic importance. They do not deliver B2C financial services and therefore pose very low risks to the continuity of core financial services. As it stands, Article 2(3) does not give financial entities enough clarity on whether or not they could be required to do advanced testing.

Preparation for TLPT takes considerable time. TLPT authorities should allow enough time between the assessment that a pension is required to perform TLPT and the first testing.

**Question 3:** Do you agree with the two-layered approach proposed to identify financial entities required to perform TLPT? If not, please provide detailed justifications and alternative wording as needed.

**(Yes)**

While we appreciate that the proportionality principle is embedded in the two-layered approach, we are concerned that this approach could capture financial entities that do not represent major financial stability concerns, such as IORPs. It must be ensured that only financial entities that play a systemic role will be part of the DORA TLPT setup.

Also, based on criteria developed by ESAs in Article 2(3) of the draft RTS, national competent authorities (NCAs) will assess on a case-by-case basis which entities could be in the scope of the TLPT requirement. Thus, given their different characteristics compared to other financial entities (not-for-profit organization, embedded in national and social contexts), NCAs should carefully assess whether IORPs should be in the scope of TLPT requirements.

**Question 4:** Do you agree with the proposed quantitative criteria and thresholds in Article 2(1) of the draft RTS to identify financial entities required to perform TLPT? If not, please provide detailed justifications and alternative wording as needed.

**(No)**

Article 2(1) refers to the by-default list of identified financial entities which rightly excludes IORPs for reasons mentioned above.

We would like to indicate that the criteria in Article 2(2) and Article 2(3) are phrased in vague terms. Thus, it will be difficult for financial entities that do not play a systemic role (e.g., the vast majority of pension funds) to determine whether they will be required to conduct TLPT. This is problematic as the vast majority of financial entities do not have the capabilities to perform TLPT tests today and thus need sufficient time to prepare for such tests (e.g., hiring staff).

**Question 5:** Do you consider that the RTS should include additional aspects of the TIBER process? If so, please provide suggestions.

**(No)**

**Question 6:** Do you agree with the approach followed for financial entities to assess the risks stemming from the conduct of testing by means of TLPT? If not, please provide detailed justifications and alternative wording as needed.

**(Yes)**

Risk management for the TLPT is a major issue. Article 5 of the draft RTS prescribes that the control teams take measures to manage the risks and shall ensure that: (1) The threat intelligence provider provides at least three references from previous assignments related to intelligence-led red team tests (as provided by paragraph 2, subparagraph c). (2) The external testers provide at least five references from previous assignments related to intelligence-led red team tests (as provided by paragraph 2, subparagraph d).

This requirement is likely to be problematic. Companies subject to TLPT or comparable testing often do not wish to be named as undergoing testing due to the reputational risks associated.

**Question 7:** Do you consider the proposed additional requirements for external testers and threat intelligence providers are appropriate? If not, please provide detailed justifications and alternative wording or thresholds as needed.

**(No)**

We would like to highlight that the draft RTS is going beyond the level 1 empowerment which does not give a mandate to ESAs as regards criteria for external testers.

To introduce additional requirements is not only legally problematic. It will also lead to increased costs and administration burdens for the financial entities.

**Question 8:** Do you think that the specified number of years of experience for external testers and threat intelligence providers is an appropriate measure to ensure external testers and threat intelligence providers of highest suitability and reputability and the appropriate knowledge and skills? If not, please provide detailed justifications and alternative wording as needed.

**(No)**

We believe that the requirement for a specific number of years of experience for testers lacks rationale and is not flexible enough. For example, a staff member of the threat intelligence provider might have 4.5 years of experience instead of the required 5 years, and therefore not qualify according to the draft RTS. This rigidity might be counterproductive and limit the number of qualified threat intelligence providers or external testers, without necessarily improving the quality of these parties.

Overall, the requirement will impede the number of potential providers of TLPTs and affect financial entities' ability to comply with the RTS.

As an alternative, we suggest adopting a more principle-based requirement and instead requiring a "proven track record" for external testers and threat intelligence providers. This approach would allow for greater flexibility and a broader pool of qualified providers, while still ensuring high-quality testing services.

**Question 9:** Do you consider the proposed process is appropriate? If not, please provide detailed justifications and alternative wording as needed.

**(No)**

Article 4(2), subparagraph c of the draft RTS stipulates that the control team must be notified of any detection of the TLPT by staff members of the financial entity or its third-party service providers, where applicable. Additionally, the control team is responsible for escalating the incident response as necessary.

This seems to be counterproductive and not aligned with the purpose of a TLPT. Besides the TLPT team carrying out the exercise, nobody within the company (i.e. the tested entity) knows about an ongoing TLPT. The control team cannot be informed if staff members have detected a TLPT. That would imply that every suspicious activity needs to be communicated to the TLPT team, even when that is not part of a TLPT. This would result in an extra reporting activity, and it would also imply that people within the organization know who is part of the control team (i.e. which is not always in function).

We note that testing is only feasible with direct contracting parties. Financial entities should not be required to test further down the subcontracting chain. The RTS could clarify this.

**Question 10:** Do you consider the proposed requirements for pooled testing are appropriate? If not, please provide detailed justifications and alternative wording as needed.

**(No)**

The processes for pooled testing is not adequately described in the RTS. That creates legal uncertainties. Principles for cooperation between financial entities and their interaction with the party being tested could help to give clarity to all parties involved. That would facilitate more frequent use of pooled testing, which is more efficient for all parties involved.

**Question 11:** Do you agree with the proposed requirements on the use of internal testers? If not, please provide detailed justifications and alternative wording as needed.

**(No)**

It is important to emphasize that Level 1 does not authorize ESAs to specify the criteria for external testers. The criteria set at level 1 are sufficient and more appropriate, as they notably require using testers that are certified or adhere to a code of conduct or an ethical framework (Article 27, 1. (d)).

Criteria for the in-house testers seem to be difficult to implement due to their granularity and do not give enough flexibility to financial entities such as IORPs.

The criteria for in-house testers are too restrictive and will make it difficult to use in-house testers. As the market for external testers is very tight, this is likely to constitute a major practical obstacle to the implementation of TLPTs.

At the very least, the requirement to have been with the company for two years should be limited to a single member of the testing team (Article 11 (1) (a) (ii) of the draft RTS.)

**Question 12:** Do you consider the proposed requirements on supervisory cooperation are appropriate? If not, please provide detailed comments and alternative wording as needed.

**Question 13:** Do you have any other comment or suggestion to make in relation to the proposed draft RTS? If so, please provide detailed justifications and alternative wording as needed.

First, it is challenging to discern how proportionality is being considered regarding the types of financial entities that do not fall under Article 2(1) and the requirements outlined in the relevant articles in section two of the RTS.

Second, we find it inappropriate that the TLPT Authorities are tasked with "organizing" and "leading" the tests, as we do not consider TLPT tests to be oversight activities. The authorities should review the results of the tests, but they cannot both lead a test and impartially evaluate the results. Additionally, this approach is not aligned with Article 26 and Article 27 of the Level 1 text.

We also notice that the draft RTS does not include the obligation for the TLPT authority to establish 'Chinese Walls' (i.e., barriers to information) between the internal TLPT team of the TLPT authority and its regular supervisory teams (e.g., prudential and conduct of business supervision). The outcomes of the TLPT authority should not lead to enforcement actions by the 'regular' supervisory team of the TLPT authority or other NCAs. We suggest adding the requirement for Chinese walls within the TLPT authority to either Article 2 or Article 3 of the draft RTS.

The TIBER-NL framework prescribes that the testing authority gets informed about preparation and performance of TIBER testing. The authority can only access the documentation at the financial entity's premises, to prevent that this very sensitive information is concentrated at one point. The DORA RTS require to provide the TLPT authority with this information. It is questionable if this is wise.

We find it inappropriate that the TLPT Authorities are tasked "to organise" and "to lead" the TLPT. They cannot both lead a test and evaluate the results of the test impartially. This approach is not aligned with Article 26 and Article 27 of the Level 1 text.

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